

Comerica Incorporated

Comerica Tower at Detroit Center 500 Woodward Ave., MC 3369 Detroit, Michigan 48226 313 222-6030

November 3, 1997

Richard A. Collister Executive Vice President

Jackie Berg P.O. Box 1422 Belleville, MI 48112

## Dear Jackie:

I am sure I join many others in commending you on your professional efforts and success at the Michigan Chronicle newspaper. It has not escaped my attention that much of the newspapers financial growth and integrity was garnered during your tenure with the publication.

You have exceptional business acumen and an unparalleled knowledge of the urban market. Your skills, knowledge and integrity convinced Comerica to initially sponsor an unproven new Chronicle neighborhood section you created, called Homefront, which resulted in the establishment of a new benchmark for community relations and development activities within our organization. We continue to sponsor the section because it has proven business value and has unequivocally been recommended as worthy of our support.

One never knows the true value of an idea until it is market tested. Your concept to create a special Comerica sponsored political edition to be distributed at the Greater Detroit Chamber of Commerce annual legislative conference held on Mackinac Island has reaped rewards beyond our expectations. Your fertile marketing concepts have helped us to position Comerica first as the urban financial leader in Detroit.

You have incredible talent Jackie. It has been my personal and professional pleasure to work with you. I wish you all the best in your future business endeavors.

Sincerely,

Riehard A. Collister

**Executive Vice President** 

Corporate Staff